



About Us:

DalFort Capital Partners (“DalFort”) is a Dallas, Texas-based private equity firm which makes control investments in lower middle market companies. We invest across a defined range of industries where we can leverage our experience and extensive relationships.

DalFort specifically targets fragmented industries that present opportunities for consolidation. We specialize in identifying and executing strategic add-on acquisitions for our portfolio companies that strengthen the company’s relationship with existing customers and expand its reach into new geographies or market niches.

Since inception in 2016, DalFort has executed transactions representing approximately \$100 million in value. DalFort is actively seeking add-on acquisitions for its existing portfolio and new platforms in its defined industries.

Investment Criteria:

DalFort pursues acquisition opportunities throughout the United States, with an emphasis on investing first institutional capital.

Industries:

- Industrial manufacturing & services
- Specialty chemicals
- Building products
- Energy products & services
- Logistics & transportation

REVENUE: \$15 to \$100 Million

EBITDA: \$3 to \$15 Million

ENTERPRISE VALUE: \$15 to \$100 Million

Transaction Types:

- Buyouts
- Majority Recapitalizations
- Corporate Divestitures
- Strategic add-on acquisitions

Current Portfolio:



Based in Hartford, Alabama, Air Performance specializes in the design and manufacture of architectural products for a wide range of commercial asset classes. These products include architectural louvers, brake metal, equipment screens, sunshades and grilles. Air Performance carries AMCA certifications and operates from its 70,000 square foot facility that features modern fabrication technology and machinery and an in-house paint line.



Based in Oklahoma City, Oklahoma, Milamar Coatings is a leader in the formulation, manufacturing and distribution of resinous floor and wall coatings for industrial and commercial applications in the United States and internationally. Milamar has over 20 years of proven installed history of its epoxy and urethane systems in diverse environments, including in the food and & beverage, automotive, chemical processing and pharmaceutical markets.



Based in Broken Arrow, Oklahoma, Raven Lining Systems is a leader in the formulation, manufacturing and distribution of epoxy, polyurethane, polyurea and cementitious coatings, linings, primers, sealers and fillers for the water/wastewater, industrial, waterproofing and oil & gas markets in the United States and Canada.



Based in Chattanooga, Tennessee, United Enertech designs, develops, and manufactures mechanical and architectural air movement and control products, primarily for the commercial, industrial, and power generation markets. Its products include dampers, louvers, roof curbs and rails, sunshades, grills/diffusers, access doors, and ventilators.



Based in Kansas City, Kansas, VersaFlex, Inc. formulates manufactures and distributes polyurea and epoxy-based protective coatings, linings, joint fillers and repair materials tailored to a wide variety of industrial, commercial, transportation and maintenance environments.